



August 18, 1997

The Golf Club
4435
East Paradise Village
Parkway South
Phoenix, Arizona
85032
602-953-9110
Fax 953-3297

Rick Allen
Innovative Solutions, Inc.
132 West Barrus Place
Casa Grande, AZ 85222

Dear Rick,

We wanted to let you know that both of the test areas where we tried your Bio have shown great improvement. The compacted area in the rough has become less compacted allowing the surrounding turf to fill in. The chipping green in front of the Clubhouse has a much darker color on the treated half. Also, the treated half appears to have lower compaction levels as well.

We hope to implement your products into our program in the very near future.
Thanks again for your help.

Sincerely,

Alan Ashton

Asst. Superintendent